



# Corporate Profile

We are Architects of Change



# Message from the GM

## **Dear Valued Partners, Customers, and Stakeholders**

As we navigate an era characterised by rapid technological advancements, economic challenges, and evolving business landscapes, the role of managed services has become increasingly critical.

At Logicalis South Africa, we are dedicated to leading this transformation, offering comprehensive and innovative solutions tailored to meet the unique needs of our customers. With our unwavering commitment to excellence and deep industry expertise, we stand as a trusted partner in driving efficiency, scalability, and success for businesses of all sizes.

By embracing change and maintaining agility, we empower our customers to thrive in an ever-evolving digital landscape. As we embark on this journey together, I invite you to explore our service offerings and discover how Logicalis South Africa can help your business.

**Lindie Ferreira**  
GM Logicalis South Africa



# Logicalis overview

As a global technology service provider, we deliver next-generation digital managed services, to provide our customers with real-time visibility and actionable insights across the performance of their digital ecosystem including availability, user experience, security, economic performance and sustainability.

## Global

Our 7000 Architects of Change are based in 30 territories around the globe, helping our 10,000+ clients across a range of industry sectors, create sustainable outcomes through technology.

Logicalis SA is a technology service provider headquartered in Cape Town, South Africa. With over 375 employees and a portfolio of services, we cater to 275+ local clients.

As a part of the Logicalis Group, our reach extends globally, providing offshore services to European and global clients. Our acquisitions, including Clarotech Holdings and Mars Technologies, have fortified our service offerings and expanded our footprint in South Africa.

## Certified

Logicalis SA is a Level ONE contributor to B-BBEE, has a B-BBEE Procurement Recognition Level of 135% and is committed to transformation and empowering previously disadvantaged groups.

Our certifications include rigorous ISO certifications that indicate our commitment to quality and customer-focused ICT services.



# About Logicalis Group

Logicalis has annualized revenues of \$2.6 billion, from operations in Europe, North America, Latin America, Asia Pacific, and Africa. Logicalis is a division of **Datatec Limited**. Datatec is listed on the Johannesburg Stock Exchange with revenues of over \$5.1 billion.

Datatec is an international ICT solutions and services group operating in more than 50 countries across North America, Latin America, Europe, Africa, Middle East and Asia-Pacific.

Through three core divisions, the Group offers Integration and Managed Services (Logicalis International and Logicalis Latin America) and Technology Distribution and Financial Services (Westcon International).

## Quick Facts



**Established**  
1986

**Employees**  
over 10 000

**Customers/partners**  
10 000+

**Revenue**  
\$5.1 billion

**Adjusted EBITDA**  
\$180.2 million

**Listing**  
JSE: DTC

# Our local and global footprint



## Global presence, local execution

Cape Town  
East London  
Bloemfontein  
Rustenburg  
Nelspruit

Port Elizabeth  
Durban  
Kimberley  
Polokwane  
Pretoria  
Johannesburg



2001

Year established

3mil

Configuration items

30

Logicalis countries

9  
years

Award winning

56

Customer countries

1600

Engineers

20

Industries served

17

Operations centres

40k

Customer end users

3  
years

QCI/Customer success team

# Why Logicalis?

## **Managed services heritage**

Logicalis has over 20+ years of managed service experience and has received awards for its service innovations.

## **End-to-end services**

Logicalis also offers consulting, advisory, and professional services, along with 24x7x365 Level 1/2 global service desk support for leading operating systems, browsers, mobile devices, and applications.

## **Exclusive technology**

The Logicalis Digital Fabric Platform brings together sophisticated business process designs, automation, and multiple integrations—and we're continually rolling out new services and functionality.

## **Highly certified experts**

Customer-focused professionals work as a team to bring life to your technology strategy and help you achieve your business goals.

## **Global delivery, local execution**

Globally delivered managed services provide a consistent experience, while consulting, advisory, and professional services are delivered by knowledgeable regional teams.



***Navigate an ever-evolving market and turn uncertainty into success.***



# Our values



## Sustainable innovation

We create a blueprint for change that will last.

## Excellence every day

We strive for excellence in everything we do, always looking for new ways to improve.

## Integrity is intrinsic

Honesty, fairness and accountability are at the core of who we are.

## Better together

We work best when we work together, harnessing our collective expertise.

## Everyone belongs

We do our best when we can be ourselves and embrace diverse perspectives.



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**Stronger partnerships deliver better outcomes. Logicalis works with many of the largest global companies, leading technology and industry partners.**

**Morné Laubscher**

CTO Logicalis  
South Africa





# Our partners

Our focus on innovative technologies and breadth of integration expertise encourages close cooperation with our key technology partners.

Our close partner relationships mean we are often first to market and to deploy new technologies, especially in the areas of Cloud, Security, Workplace and Connectivity

## Strategic global partners



As a leading partner in the Microsoft Cloud Partner Program, we have achieved 5 solution designations across **Security, Azure, Data & AI, Digital & App Innovation and Modern Work**, to help clients unlock their true potential using Microsoft products and solutions.



As one of only five **Global Gold partners**, we have partnered with Cisco for over 20 years to create digital transformation success for thousands of businesses.

# Key solution partners

We work with a wide range of vendors and OEMs to deliver solutions across Cloud, Networking, Connectivity, Security, Data Platforms, Energy, Workplace, and Unified Communications.



# Our services and solutions

Logicalis offers a full range of professional ICT solutions and technologies to South African and SADC businesses. Our in-house specialists and solution architects are certified with multiple vendors and manufacturers and can design complete package solutions based on your unique business ICT needs.

As an integrated technology partner, Logicalis engages with customers from pre-sales, solution design, commercial models, order processing, and logistics.

We remain committed to understanding our place in the IT value chain, aligning strategically with vendor partners that have the strongest market propositions that support our customer's vision.



## Cloud

Cloud operations, digital transformation, hybrid cloud



## Connectivity

Scalable and secure networks and connectivity solutions



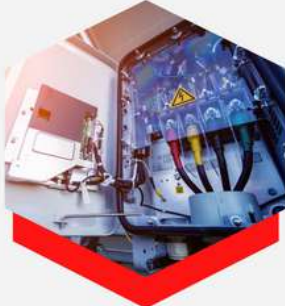
## Data Platforms

On-premises, hybrid and cloud data storage, backup and recovery



## **Deep Observability**

Full network visibility, security and elimination of data duplication



## **Digital Energy**

Renewable and hybrid power for businesses and data centres



## **Managed Digital Fabric**

One central dashboard to monitor all business IT operations



## **Managed Services**

ITIL and ISO-certified managed services



## **Security**

Security solutions covering the full threat landscape



## **Unified Communications**

Inbound, outbound and omni-channel communications solutions



## Workplace

Workplace solutions and modern desktop applications

## Global service delivery



***Delivering sustainable outcomes that matter.***





# Global and local expertise

We are proud to be the partner of choice for many successful South African and international organisations across industry segments. Some of our valued customers include:





**Michiel van Niekerk**  
CIO Quantum Foods

“Of the providers we considered for this work, Logicalis was a stand-out candidate.

Their effort to obtain a detailed understanding of our business requirements, transparent approach, and energetic and knowledgeable executive team positioned them as the preferred outsourcing and digital transformation partner for Quantum Foods.”



**Kevin McPhail**  
IT and  
Infrastructure Manager

“When we began this journey, we simply wanted to bring on an MSP to help address the challenges we had identified.

In Logicalis however, we’ve found likeminded partners, experts and individuals that have taken the time to understand our business and to develop solutions that are dynamic, agile and attuned to our evolving business needs. “

“ ”

**Our company values are what support our vision, shape our culture, and reflect what Logicalis values the most.**

**Patricia Adams**

Chief Compliance  
Officer

Logicalis South Africa



# Our responsible business

Modern responsible business practices need to go beyond just run-of-the-mill philanthropic 'social responsibility'.

Our agenda is shaped by who we are as a business and underpinned by one key principle: that at Logicalis we are dedicated to conducting our business in a responsible and sustainable way.

## Our people



Logicalis has committed to increasing the number of women and minority groups in our organisation to create more innovative, diverse teams.

## Our communities



Logicalis' goal is to create Architects of Change through Education through the execution of business aligned community education programmes across the world.

## Our planet



Logicalis has committed to become scope 1 and 2 carbon neutral across the group by 2025, and to contribute to a cleaner, healthier planet.

As Architects of Change, we design and deliver our customer's digital transformation by bringing together their vision, our industry knowledge and deep technological expertise

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## Contact us



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